**MEC: Explanation for change of over 10 percent in operating result in Quarter IV. 2012**

On 18/02/2013, Lilama 3 JSC explained the change in general profit of QIV.2012 compared to QIV.2011

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| No. | Targets | QIV.2012 | QIV.2011 | Difference | % change |
| 1 | Revenue | 59,259,992 | 160,572,768 | -101,312,775 | -63% |
| 2 | Profit | 1,518,086 | 4,942,667 | -3,424,581 | -58% |

Reason for change:

* Revenue decreased by VND 101 billion equaling 63% year on year because some projects have not settled yet.
* Profit decreased by VND 3.4 billion equaling 58% year on year due to decrease in profit.